



Wool & Livestock Account Manager

Nutrien • Ararat VIC 3377

 Base pay
\$0 - \$0

 Work type
Full time

 Contract type
Permanent

Skills

SALES

STRONG WORK ETHIC

OUTSTANDING COMMUNICATION

SALES SERVICE

SALES STRATEGIES

Full job description

At Nutrien Wool, we have experience on our side. For more than 180 years we have been committed to the Australia wool industry. Nutrien Wool is the largest wool broker in Australia with a commitment to deliver the best possible outcome to our clients.

We currently have a full-time position available for a driven **Wool Account Manager** to join our team based out at our Ararat, VIC branch.

About the Opportunity:

Reporting to the Regional Manager Wool, you will contribute to the achievement and success of the wool team based in VIC. You will aim to promote and grow Wool sales and Wool GP within the region to ensure budget / KRAs are met or exceeded with the aim of protecting, maintaining and growing the whole business.

In this role you will:

- Identify client needs, ensure they are met and manage after sales service
- Proactively maintain and develop effective multi-level and multi-activity sales and business relationships with all customers across the business
- Assist in the development and implementation of marketing plans and


Job details

 Date posted
06 Jun 2022

 Expired On
04 Jul 2022

 Category
Sales

 Occupation
Account Manager

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\$0 - \$0

 Contract type
Permanent

 Work type
Full time

 Job mode
Standard business hours

 Industry
AGRICULTURE

 Sector

Work Authorisation
**AUSTRALIAN CITIZEN /
PERMANENT RESIDENT**

effective sales strategies

- Provide a professional service to all clients and suppliers
- Maintain current company customer databases –
- Assist the Supply Manager in accurate forecasting of product requirements

About you:

To be successful in this role, you will bring with yourself a curious mind and an appetite to learn. You will have a strong work ethic, positive approach and the ability to lead and influence.

In addition, you will have.

- Outstanding communication skills
- Minimum 3 years practical experience in wool related role
- The ability to develop and maintain customer relationships
- Have knowledge of wool, sell wool and handle sheep
- Provide advice on pre shearing preparation
- Determine wool classing strategies
- Have a strong understanding of wool marketing
- Appraise wool using industry descriptions
- An ability to maintain effective relationships with other team members through ongoing communication.
- Strong work ethic
- Sound, computer and organisational skills and an eye for detail.

Are you a good match?

At Nutrien Ag Solutions we are proud to be an equal opportunity employer that is committed to creating an inclusive workplace. We evaluate qualified applicants without regard to race, colour, religion, age, sex, sexual orientation, gender identity, genetic information, national origin, disability and other legally protected characteristics. We encourage applications from Aboriginal and Torres Strait Islander candidates.

Apply today!

If you are determined to make a difference and want to join a diverse organisation offering the opportunity to gain exposure to Australia's key growth industry, click on the APPLY button. To find out more about Nutrien Ag Solutions go to <https://www.nutrienagsolutions.com.au/> or follow us on LinkedIn.

This job will remain posted until filled. In accordance with Nutrien Ag Solutions' policies, you may be required to undergo a background check. While we appreciate all applications we receive, only candidates under consideration will be contacted.

Vaccination is required for all new hires joining Nutrien Ag Solutions. All new hires are required to be fully vaccinated against Covid-19 unless you have a medical exemption. Nutrien Ag Solutions commits to providing a safe workplace for our employees and customers.

During the recruitment process, you will be required to provide proof of your COVID-19 vaccination status as part of your application for employment with Nutrien Ag Solutions.